



Dear HCIA Property Owners,

As 2019 comes to a close we wanted to send out a short recap of this year's development, our plans for 2020 and reinforce a longstanding warning.

This past year our focus continued to be lot assembly. Many older members are aware of HB1001 from 2001 that prevented the transaction of individual lots without utilities within 50 miles of the border. The aim was to stop poorly or under-serviced neighborhoods from forming without codes. That was a large problem in this part of Texas.

By bundling up the lots of many owners – lot assembly – the property becomes legal for sale to developers that are not inclined to go out and consolidate lots or small acreage piece by piece from individual owners at their cost. This year HCIA was able to assemble approximately 5,200 lots.

This will be our focus as well in 2020. There is great progress in road and utility construction and expansion that directly affects land value. Some of the major routes now being upgraded are Eastlake Blvd., Rojas Dr., Pellicano Dr., Darrington Rd. with some fairly new routes like Paseo Del Este Blvd. and smaller connecting streets as neighborhoods form. Members will receive communication by mail from HCIA about lot assembly when their property is ready for development.

And that brings up the third point. Do not get fooled by con artists that promise they can get you money or offer other services for your property. They have worked this area for at least 30 years offering appraisals other services that do not have any benefit for property owners. Please feel free to contact us with any questions by mail, email or telephone. Our goal is to get our HCIA members the best price for their property.

Finally, commercial growth and investment is strong as more homes are built and people move to this area of El Paso. We'll tell you more in a newsletter in the first quarter of 2020 as we continue to work diligently for all of our members.

Please let us know if you are receiving this letter by a forwarding service or plan to move. We will update our records – email, phone and address – so you will continue to receive newsletters, lot assembly notices or any other information that might affect your property.

Sincerely,
The HCIA Board and Staff

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